



Optimise your data centre. Cut IT waste.

Slash NHS IT infrastructure costs while improving security and sustainability.

“We are now requesting that all NHS providers reduce their corporate cost growth by 50% during Quarter 3 2025/26. These savings should be reinvested locally to enhance frontline services.”

Sir James Mackey, Chief Executive, NHS England



The challenge faced

With NHS Trusts under pressure to reduce corporate cost growth by 50%, IT infrastructure is a prime target for savings. But cost-cutting doesn't mean cutting corners. It means gaining visibility, eliminating waste, and making smart decisions.

Many Trusts are running legacy systems, facing power and space constraints, cyber vulnerabilities, and spiralling costs from over-provisioned or underused infrastructure. A modern, fit-for-purpose hybrid infrastructure starts with understanding what you already have and what you really need.

Trustmarque's **Data Centre Optimisation Offer** gives you exactly that.

In three targeted phases, we help you understand your current IT estate, build a fit-for-purpose hybrid cloud strategy, and reduce your environmental impact, delivering measurable cost savings at every stage.



NHS Smart Spend Initiative

Trustmarque is a UK-based, proven and trusted IT partner to the NHS, supporting over 60% of healthcare organisations across all four UK nations.

As one of the top seven IT suppliers to the NHS, we've launched our Smart Spend Initiative to help the NHS release rapid savings, increase capacity to care, enabling Trusts to transform at speed.



The solution: Datacentre optimisation by Trustmarque

Trustmarque takes a multi-faceted approach that combines facilitated workshops with key stakeholders, physical site audits, and automated software tools to gather the full picture, providing insights that are both technically robust and aligned to your strategic objectives.

PHASE 1 : Infrastructure review

Before you consolidate, modernise or move to cloud, you need to know what you're working with. This first phase builds a comprehensive view of your data centre environment - physically and operationally - uncovering inefficiencies, hidden risks, and untapped savings.

- ✓ Physical audit of hardware, power, cabling, and connectivity
- ✓ Asset mapping to identify aged, unused or redundant kit
- ✓ Server, storage and network utilisation analysis
- ✓ Consolidation and right-sizing opportunities
- ✓ Risk, vulnerability, and capacity insights
- ✓ Practical, tailored remediation recommendations

PHASE 2 :Hybrid cloud strategy development

With a baseline in place, we help you define a hybrid cloud strategy that suits your Trust's clinical priorities, operational demands, and financial constraints. This phase turns data into direction, showing where cloud makes sense, and where it doesn't.

- ✓ Workload suitability assessment for public/private cloud
- ✓ Agility, scalability and cost-efficiency modelling
- ✓ On-prem vs cloud ROI comparisons
- ✓ Architecture design for hybrid cloud fit
- ✓ Compliance and security planning
- ✓ Executive guidance on cloud migration and procurement right-sizing opportunities
- ✓ Risk, vulnerability, and capacity insights

PHASE 3: Environmental & efficiency assessment

For Trusts with significant on-prem estates (50+ servers), this optional add-on uses machine learning to analyse your energy usage and environmental footprint, pinpointing carbon-heavy systems and suggesting steps for long-term, sustainable savings.

- ✓ Independent server energy and emissions grading
- ✓ Identification of high-cost, high-impact hardware
- ✓ Recommendations to optimise or replace inefficient systems
- ✓ Alignment with NHS Net Zero and Scope 2/3 targets
- ✓ Long-term planning for greener infrastructure investments



Outcomes you can expect

Cost Savings: Retire unused assets, right-size workloads, avoid unnecessary renewals

Improved Cyber Resilience: Identify and mitigate vulnerabilities in legacy kit

Better Service Delivery: Performance-boosting insights that support clinicians and care teams

Environmental Impact Reduction: Reduce carbon emissions and align with NHS Net Zero

Informed Cloud Planning: Build a realistic hybrid architecture tailored to your Trust

Real-world results from NHS Trusts

Trustmarque is already delivering measurable value in NHS settings:

A London-based NHS Trust

Business Need:

Aged infrastructure and unpredictable cloud costs

Solution:

Azure Stack HCI, Lenovo SX, professional services

Outcomes:

- ✓ Significant licensing cost reduction
- ✓ Increased performance
- ✓ Foundations for move to Azure
- ✓ Predictable IT costs

Let's build a leaner, safer, smarter NHS IT estate

The NHS doesn't need more IT for the sake of it. It needs targeted investments that cut cost, boost resilience, and enable transformation.

Trustmarque's Data Centre Optimisation Offer gives you the visibility and insights to act with confidence, reducing spend, strengthening infrastructure, and setting a clear path forward.

Contact us today to book your Phase 1 Assessment.

Reinvest in care,
not complexity.

Contact Trustmarque's NHS Team today.

nhssmartspend@trustmarque.com

<https://trustmarque.com/industries/healthcare>