

Oracle Audit Defence Service

Oracle is the most aggressive and predatory of all the major software publishers when it comes to software audits, with audit teams active around the world.

No matter a customer's size or geographic location, any organization using Oracle will almost certainly be audited at some point.

While customers are legally obliged to respond to an audit, understanding your rights becomes extremely important.

The challenge

Most customers lack the internal expertise needed to conduct the audit, challenge findings or defend positions effectively. This lack of experience and knowledge can be ruthlessly exploited by Oracle, forcing customers into multi-million dollar Unlimited or Pool of Funds agreements.

Livingstone's Oracle Audit Defence Service puts the customer in control of the audit process. It can identify and mitigate risks, reduce settlement demands and in many cases eliminate them all together.

Service benefits



Slash fines and back payments



Streamline your audit to save time



Navigate Oracle audits with confidence



Land the best possible deal for your business

About Livingstone

Livingstone Technologies is a Gartner® Magic Quadrant™ Leader in Software Asset Management Managed Services.

Made up of former Oracle auditors and big four consultants, Livingstone's Oracle team has over 35 years of combined Oracle licensing experience.

Livingstone's global team of SAM professionals and licensing experts backed up with in-house optimization technologies, helps organizations with skills shortages and tooling gaps to achieve timely, reliable and actionable SAM intelligence that drives significant costs savings for clients.

The Oracle Audit Process

An Oracle audit starts with a formal notification of the company's intention to perform an audit, usually sent via email or post.

Upon receipt of the audit notification a customer, contractually, has **30 days** to engage with Oracle and start the audit process.

Four key audit stages

- 1 Kick off meeting
- 2 Investigation
- 3 Reporting
- 4 Close

A typical audit will cost Oracle between \$20,000 and \$40,000 to conduct, and it expects a significant return on its investment.

Oracle understands that only a small portion of its customer base has the relevant skills to fully understand the license rules and even fewer have the experience to defend an audit. This means that auditing is a very profitable exercise for Oracle.

The Livingstone Service

Livingstone's Oracle Audit Defence Service is about mitigating financial and operational risks, ensuring compliance, and positioning the organisation for better control over its software investments both now and in the future.

Livingstone Audit Defence Service

- ✓ Comprehensive knowledge of the Oracle audit process
- ✓ Exhaustive review of Oracle license entitlement
- ✓ Forensic internal review of Oracle software usage
- ✓ Ex-Oracle auditors on your side
- ✓ Settlement negotiation & audit closure

In most cases, Livingstone is able to help customers close out an Oracle audit with zero settlement fees. In the small number of cases where a settlement is unavoidable, Livingstone is able to reduce those fees significantly.

You don't have to do it alone

Notification of an impending Oracle audit can be stressful, but you don't need to face it alone.

Livingstone's team of ex-Oracle auditors know exactly how to successfully defend any potential claims made by Oracle and can guarantee you the best possible result from the process.

Even if you have already received a payment demand following an audit, we can help you to negotiate and reduce the demand.

\$178M

Is what Livingstone mitigated in risk for a US pharmaceutical company

\$1.8bn

Is what we achieved for clients in Oracle risk mitigation in the last 12 months.

92%

Is the reduction Livingstone achieved for an insurance company for an Oracle settlement demand



If you're facing an Oracle audit, get in touch.
Let us take the pressure off.